

## Buyer Prequalification Questionnaire *(Must be complete 100% to move forward)*

1. Company registered name: \_\_\_\_\_

2. Trading name: \_\_\_\_\_  
*(If different than registered name)*

3. Company registration number: \_\_\_\_\_

4. Copy of Company Certificate:  
**QUESTIONNAIRE WILL NOT BE ACCEPTED WITHOUT IT.**

5. Company registered address: \_\_\_\_\_

6. Buyer's name: \_\_\_\_\_

7. Buyer's Corporate email: \_\_\_\_\_

8. Are you as the Buyer the majority stockholder in the company with at least **51%** of the shares: Yes  No

9. If you answered no to question 8, provide the names and corporate emails of the other Partners / decision makers necessary to add up to **51%** of the shares of the company:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Shares of stock %: \_\_\_\_\_

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Shares of stock %: \_\_\_\_\_

10. Will you as the Buyer be able to provide a Bank Capacity Letter (**BCL**) with enough money to show at least **105%** of the funds required for the trial purchase of the product: Yes  No

11. Is the intended purchase **FOB**: Yes  No

12. If you answered Yes to question 11, can you provide a TSA in either Houston or Rotterdam with prior history for refinery verification and acceptance: Yes  No  N/A

13. If you answered Yes to question 11, Please provide the name of the tank farm you will be using in this transaction:

Name of Tank Farm: \_\_\_\_\_

14. Is the intended purchase **CIF**: Yes  No

15. If you answered Yes to question 14, will you provide a SBLC-DLC or BG for the purchase from a top world bank according to the requirements in the SOP of the intended refinery: Yes  No  N/A

16. Credit rating: \_\_\_\_\_

*(If the Buyer, ultimate holding company or any other company in the group has rating with any recognized credit rating agency please provide details)*

17. Government relationship: Yes  No

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*(if yes, please provide detail information)*

18. Investigations: Yes  No

---

---

---

---

*(Has the buyer or its affiliates been cited or investigated by a government agency for non-compliance with any governmental rule or regulation of a material nature in the past 5 years? If yes, provide detailed information)*

19. Tax information:

VAT \_\_\_\_\_

GST \_\_\_\_\_

Corporate \_\_\_\_\_

*(VAT, GST, or corporate tax id number held in each jurisdiction in which the buyer operates)*

20. Contact details of key persons with whom you as the Buyer want copied on the transaction:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

21. Buyer transaction coordinator information:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

22. Buyer logistics director or manager information:

Name: \_\_\_\_\_

Corporate email: \_\_\_\_\_

Phone number: \_\_\_\_\_

**Important Clarifications:**

- *All correspondence for the transaction must originate from corporate emails. No Gmail, Yahoo, etc. will be accepted for official documentation between Buyer and Seller*
- *It is the intent of the Seller to make it clear to a new Buyer that the acceptable payment method for product in all cases for the initial Trial transactions is limited to an MT 103 /TT.*
- *No paymaster agreements for payment or Joint Ventures for tank storage with the end Seller will be accepted for the initial trial.*
- *Method of payment for logistic related items such as Injection Fees, Tank Extension or Seller Tank Extension etc. will only be accepted by an MT103/ TT.*

\*\*\*\*\*

**Please comply with the following prior to the onboarding call:**

- A. Email the MOU/ NCNDA signed by the Buyer with the facilitators TBA
- B. Email this Questionnaire 100% filled and signed by the Buyer to TBA
- C. Complete NCNDA sent via DocuSign signed by the Buyer, Buyer Logistic Director, Buyer Transaction Coordinator and Refinery Mandates.
- D. The Buyer must have the Bank Capacity Letter ready to present for review at the beginning of the onboarding call (ex. Bank Capacity Letter (BCL) showing available balance signed by two bank officers).
- E. Have your TSA with prior history ready to share for review if you are engaging in an **FOB** transaction.
- F. Be ready to share which top World Bank you will be using if you are engaging in a **CIF** transaction.

\*\*\*\*\*

By signing this questionnaire, you are confirming that you understand what is being asked of you as the Buyer and agree to comply with the request to engage in a transaction with the Seller Refinery.

***(This Questionnaire must be signed by the Buyer, no one else).***

Buyer signature: \_\_\_\_\_ Date: \_\_/\_\_/\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

.....

**Questionnaire will not be accepted if this section is left blank.**

The Facilitator that referred you :

Name: \_\_\_\_\_

email: \_\_\_\_\_

Phone number: \_\_\_\_\_