## CI DIP & PAY- NON-NEGOTIATABLE COMMERCIAL FOB ROTTERDAM PROCEDURE

1. Buyer sends ICPO to Seller.

2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.

3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm. (Note: If Buyer TSA doesn't meet with seller verification's, Buyer has no other choice to extend on our tanks to Enable Buyer dip and lift from our tanks.

4. Upon the sign of DTA by all parties Seller issues fresh SGS Report, Tank receipt, Injection Report, Certificate of Origin, Refinery Reservoir Receipt.

5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provides vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.

6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

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